

In-Office Pathology (IOP) Offers New Lend/Lease Laboratory Program for Your Office

President Roosevelt and Churchill enacted the Lend/Lease Program that helped end WW II. With new thinking and leadership in Washington, we have decided to launch our own version of Lend/Lease to help with physician income compression. IOP lends its extensive pathology laboratory experience and expertise while renting you an entire top-notch in-office pathology laboratory at very favorable economic terms.

IOP is responsible for the following:

1. Arranging a NO money down agreement for your practice
2. Renting all the needed equipment and software to your practice
3. Arranging for an expert firm to do lab contracting, billing and collections
4. Recruiting and screening histotechs (full or part time) to operate the lab
5. Screening and negotiating an agreement for your local pathology services
6. Completing the paperwork for your high complexity CLIA registration
7. Providing quarterly compliance inspections with written reports

Your Practice is responsible for the following:

1. Managing laboratory operations via your histotechs with IOP review
2. Hiring histotechs (full or part time) recruited and screened by IOP
3. Contracting for local pathology services screened by IOP
4. Providing all lab supplies from IOP pre-screened vendors
5. Arranging for an IOP screened lab negotiating, billing and collections firm
6. Providing suitable lab space meeting laboratory industry standards
7. Payment of IOP's agreed upon fixed and reasonable monthly fee

Whether your practice has 2, 3 or 4 gastroenterologists, you should qualify for this new program. Call today at 800.280.3785 or contact us at iopathology@gmail.com for your no charge financial proforma. You will clearly see the economic benefits of the IOP Lend/ Lease program. Visit our web site at www.iopathology.com for more details. Give us 300 square feet and you will have your new pathology laboratory in 90 working days. Together we can "win the (economic) war" in health care in 2017.